# Considering new partner organizations

**Your Organization’s Name**

Mission Statement of Your Organization (or event)

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**Target Organization** (organization you want to approach)

Target's Mission Statement

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**How do your missions complement one another?**

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**Goals of Partnership** *(What does each organization hope to gain from partnership, event, or effort?)*

- Your primary objective:
- Your secondary objective:

- Target's primary objective:
- Target's secondary objective:

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**Why does this partnership makes sense?** *(Benefits—gain financial resources, manpower, education, etc.)*

- How your org benefits?
- How Target benefits?

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**Ways to collaborate—what each partner can contribute to the partnership, event, or effort?** *(Contributions—strength, skills, contacts, equipment, venue space, validation for your organization, etc.)*

- What you/your members can contribute?
- What target/its members can contribute?

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**How does the time/effort you expend toward this partnership impact your organizational resources?**

- Do you have extra time/manpower to contribute?
- If not, what tasks will you eliminate to make room for partnership?
- Who will ensure that partnership communication and benefits are maintained?